

## Ron Gibson

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### *Authority on business networking*

As a leading professional speaker and trainer, Ron Gibson has helped thousands of people in business improve the way they go about their networking and the results they get from doing it.

Trained as an accountant, Ron brings a methodical, disciplined approach to networking that works for anyone and everyone in business. His insights on how to create your network, interact with your network, connect deeper with your network, create value in your network and make sales to and through your network are invaluable for people in all stages of their professional and personal lives.



Always warm and entertaining, Ron walks the talk when it comes to business networking. His 200 plus refreshing, on-the-money presentations each year distil nearly three decades of real-world networking savvy he has gained from building his own successful consulting business, exclusively from networking, relationships and a strong word-of-mouth reputation.

### **Client testimonials**

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“ Ron Gibson understands the deeper connections that people have with each other, not just as business colleagues, but as human beings helping each other to achieve goals, working together to create an extended networks that assists all the people in that network...The information Ron presented certainly showed me some new ways of creating partnership.

- **GEBA, 95.3**

“ It was a great seminar RON is no doubt an engaging and entertaining speaker who passionately believes in what he teaches. All the tips given by Ron were quite helpful. Good value for money.

- **Project Management Institute WA**

“ Networking is not a new concept to me in my ten years of living in Perth. I have applied it in varied degree to all aspects, not just business. However Ron Gibson presentation certainly provided an overall views of the core structure of networking that I had not seen nor considered. With this core structure in mind, I believe I can encourage growth and better

maintain my networking activities.

**- Newmont Asia Pacific**

“ Ron was extremely well received by our audience, everyone thought he was fantastic.

**- Peard Real Estate**

“ Ron was a great addition to the strategy day we held themed around relationships. Ron took the time to understand the objectives of the day and tailor his presentation around this. Ron was lively, energetic and his tips and tools were well received by our management team as important first steps for some, or as timely reminders for those more experienced. Everyone left Ron’s presentation full of the good practices needed to create and effectively nurture relationships.

**- KPMG**

“ Ron is the absolute best in this field.

**- Cullen Macleod Lawyers**

“ Over 13 years we grew our business from 6 staff and \$1.3m turnover to 135 staff and \$30m turnover. A big part of our success was applying the principles Ron Gibson teaches in his training.

**- G&G Mining Fabrication**

“ We can attribute tens of millions of dollars in additional revenues and new business to the networking and business development training programs Ron Gibson has run for our people.

**- ANZ Banking Group**

“ There are no words that summarise how much I have learned and how inspired I am by your session.

**- Encycle Consulting**

“ Ron Gibson’s networking and referral marketing systems are logical and straight forward and can be used by anyone who wants to be more effective and more successful in this critically important area of business life.

**- BDO Perth**

[VIEW SPEAKER'S BIO ONLINE](#) 