

# Leigh Farnell

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## *Award Winning Innovator & Sales Influencer*

With over four decades of experience in sales and business coaching, Leigh is a highly respected and accomplished expert in the field. He has made waves driving business growth for over 400 businesses around the world, making him a trusted advisor and speaker.

Leigh's journey began with a passion for helping sales teams thrive. He has since garnered a wealth of industry recognition thanks to his award-winning sales methodology, proven to deliver remarkable results year on year.

With these tried-and-true methods and a deep understanding of the corporate landscape, Leigh expertly tailors his approach to your specific vision and goals. You can count on him to formulate a winning strategy and take your business to the next level.



## **Client testimonials**

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“ Your professionalism in preparation and research combined with your talent produced exactly the result I was hoping for. It was truly the funniest thing I have ever seen: every single person in the room was crying with laughter.

- **ASGARD Operations**

“ In an uncertain world, one thing I am always confident of - when Farnell is finished, our people will feel great, will be part of a powerful team spirit, will know we're on the way to sustainable growth and will have a smile on their faces. If you want entertainment, empowerment and expansion in your business, get Farnell.....he delivers!

- **Telstra**

“ Your sensitivity to the audience, humour and insights and the way in which you anticipated the mood and message of the day set the scene for a most successful convention.

- **Financial Planning Association of Australia Limited**

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